

SALES ACTIVITY IN 1997

As of December 31, 1997

| <u>COMPLEX & NUMBER</u> | <u>DATE CLOSED</u> | <u>SIZE OF UNIT</u> | <u>SQ. FT.</u> | <u>SALES PRICE</u> | <u>PRICE/ SQ. FT.</u> | <u># Of Bids</u> |
|-----------------------------|------------------------|----------------------|----------------|------------------------|---------------------------|----------------------|
| <u>Aspen Village:</u> | | | | | | |
| Lot 30 | 06/27/97 | Mobile Home | ? | \$130,000 | N/A | N/A |
| <u>Benedict Commons:</u> | | | | | | |
| 715 E. Hyman, Unit #7 | 04/25/97 | Studio/1 Bath | 491 | \$ 64,890 | 132 | 59 |
| 715 E. Hyman, Unit #18 | 09/24/97 | 1-Bdrm/1 Bath | 535 | 75,866 | 142 | 72 |
| 715 E. Hyman, Unit #6 | 10/10/97 | Studio/1 Bath | 491 | 64,949 | 132 | 60 |
| 715 E. Hyman, Unit #10 | 11/11/97 | 1-Bdrm/1 Bath | 700 | 105,293 | 150 | 52 |
| | | | | \$ 310,998 | | |
| <u>Centennial:</u> | | | | | | |
| 119 Freesilver | 04/18/97 | 1-Bdrm/1 Bath | 598 | \$ 96,785 | 162 | 47 |
| 312 Teal Court | 06/30/97 | 1-Bdrm/1 Bath | 580 | 91,088 | 157 | 41 |
| 420 Teal Court | 06/23/97 | 2-Bdrm/2 Bath/2 Stry | 881 | 131,117 | 149 | 22 |
| 214 Teal Court | 06/17/97 | 2-Bdrm/2 Bath/Flat | 832 | 118,808 | 143 | 23 |
| 324 Freesilver | 07/24/97 | 2-Bdrm/2 Bath/2 Stry | 881 | 144,350 | 164 | 12 |
| 221 Freesilver | 08/01/97 | 1-Bdrm Loft/1 Bath | 881 | 121,378 | 138 | 41 |
| 423 Freesilver | 09/26/97 | 2-Bdrm/2 Bath | 881 | 144,462 | 164 | 10 |
| 313 Teal Court | 10/08/97 | Studio/1 Bath | 455 | 68,031 | 150 | 49 |
| 414 Teal Court | 12/03/97 | 1-Bdrm/1 Bath | 598 | 93,772 | 157 | 69 |
| 420 Freesilver | 11/17/97 | 2-Bdrm/2 Bath | 881 | 132,518 | 150 | 33 |
| 112 Freesilver | 12/15/97 | 1-Bdrm/1 Bath | 598 | 97,133 | 162 | 30 |
| 424 Freesilver | 11/11/97 | 2-Bdrm/2 Bath | 881 | 133,329 | 151 | 22 |
| 310 Freesilver | 12/15/97 | Studio/1 Bath | 455 | 74,525 | 164 | 31 |
| | | | | \$ 1,452,296 | | |
| <u>Common Ground:</u> | | | | | | |
| 308 Independence Place | 06/02/97 | 1-Bdrm/1 Bath | 622 | \$ 90,015 | 145 | -- |
| 515 Independence Place | 06/02/97 | 1-Bdrm/1 Bath | 622 | 90,657 | 146 | 6 |
| | | | | \$ 180,672 | | |
| <u>Fairway III:</u> | | | | | | |
| 18 | 04/30/97 | 3-Bdrm/2 Bath | 1,568 | \$ 181,517 | 116 | 7 |
| 27 | 07/15/97 | 2-Bdrm/2 Bath | 1,030 | 142,316 | 138 | 24 |
| 24 | 07/17/97 | 3-Bdrm/2 Bath | 1,568 | 185,376 | 118 | 7 |
| | | | | \$ 509,209 | | |
| <u>Highlands Villas:</u> | | | | | | |
| 7 | 05/22/97 | 2-Bdrm/2 Bath | 1,300 | \$ 153,226 | 118 | 11 |

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|-----------------------------|--------------------|---------------------|----------------|--------------------|-----------------------|------------------|
|-----------------------------|--------------------|---------------------|----------------|--------------------|-----------------------|------------------|

Hunter Creek:

| | | | | | | |
|----------|----------|---------------|-----|------------|-----|----|
| 634 Vine | 01/27/97 | 2-Bdrm/1 Bath | 840 | \$ 138,036 | 164 | 8 |
| 627 Vine | 05/16/97 | 2-Bdrm/1 Bath | 830 | 114,514 | 138 | 14 |
| 516 Vine | 06/20/97 | 2-Bdrm/1 Bath | 748 | 123,140 | 165 | 3 |
| 536 Vine | 09/10/97 | 2-Bdrm/1 Bath | 760 | 128,045 | 168 | 5 |
| 533 Vine | 10/17/97 | 2-Bdrm/1 Bath | 840 | 112,808 | 134 | 10 |

\$ 616,543

Lone Pine:

| | | | | | | |
|-----------|----------|------------------|-----|---------|-----|----|
| Unit B-1 | 01/07/97 | 1-Bdrm/1 Bath | 728 | 129,306 | 178 | 17 |
| Unit A-2 | 01/14/97 | 1-Bdrm/1 Bath | 598 | 113,567 | 190 | 7 |
| Unit B-4 | 02/10/97 | Studio/1 Bath | 525 | 88,227 | 168 | 19 |
| Unit A-1 | 06/03/97 | 1-Bdrm/1 Bath | 698 | 116,455 | 167 | 24 |
| Unit B-7 | 08/29/97 | Stu. Loft/1 Bath | 700 | 114,024 | 163 | 19 |
| Unit A-4 | 09/12/97 | 1-Bdrm/1 Bath | 644 | 115,951 | 180 | 27 |
| Unit A-12 | 09/26/97 | 2-Bdrm/1 Bath | 928 | 179,022 | 193 | 9 |
| Unit A-18 | 10/07/97 | 2-Bdrm/1 Bath | 928 | 149,273 | 161 | 15 |

\$1,005,825

Midland Park:

| | | | | | | |
|-----|----------|---------------|-------|---------|-----|----|
| 402 | 02/21/97 | 3-Bdrm/2 Bath | 1,246 | 195,115 | 157 | 5 |
| 503 | 11/21/97 | 3-Bdrm/2 Bath | 1,200 | 173,234 | 144 | 13 |

\$ 368,349

W/J Ranch:

| | | | | | | |
|--------------------|----------|---------------|-------|---------|-----|---|
| 0460 McLain Flats | 06/16/97 | 2-Bdrm/1 Bath | 1,032 | 195,000 | 189 | 3 |
| 221 Stevens Street | 05/30/97 | 2-Bdrm/2 Bath | 1,220 | 179,737 | 147 | 4 |
| 420 Stevens Street | 06/30/97 | 2-Bdrm/2 Bath | 1,220 | 173,400 | 142 | 5 |
| 520 Stevens Street | 08/18/97 | 2-Bdrm/2 Bath | 1,220 | 179,517 | 147 | 6 |

\$ 727,654

TOTAL NUMBER OF UNITS SOLD TO DATE IN 1997

43

TOTAL SALES PRICE IN 1997

\$5,454,772

7
8/30